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### **DIRECT SELLING**

Direct Selling, in simple terms, is the marketing and Selling of products directly to consumers, away from a fixed retail location (Eg: A shop).

DIRECT SELLING IS A WAY BETTER THAN THE CONVENTIONAL METHODS OF SELLING AND IS IMMENSELY BENEFICIAL TO ALL INVOLVED.

#### IT MAKES SENCE TO BECOME A DIRECT SELLING ASSOCIATE (DSA) BECAUSE :

- Direct Selling is a booming industry which is slated to touch Rs.64,000 Crore in 2025.
- The market for Direct Selling has grown to become a key channel for the distribution of goods and services in India.
- Consistent growth in Direct Selling has resulted in more and more people becoming Direct Selling Associates.
- Direct Selling has spread a ripple of self-employment in India with the involvement of over 6.2 million people, 60% of them being women.

#### **News Paper**

# Booming direct selling industry to grow to Rs64,000 crore by 2025

das correspondents mademakens

Gandhinagar: For direct selling companies such as Arraway and Tupperware, the coming decade in India could mark a period of phenomenal growth. If experts are to be believed, direct selling industry in India is experted to grow by more than nine finite in next 10 years.

Threet selling has been present in India for ages, but experts say the industry is still in a nascent stage. In 20th, also of direct seiling industry was estimated at Rs7,200 crove, burely a fraction of the total retail industry size of a staggering Rs30 lakh crore Direct selling industry has been growing at 10% in India, but it is expected to grow at a scorching mace over the next few years.

"The direct selling industry will ase fast growth in India in the next in years. If it matches the numbers of comparable economies, we expect the to grow to Ra64000 crores by 200," Rajandeep Singh, manager, strategy & operations, management consulting, KPMG, said at a FICCI grandtable on direct selling industry.

According to Singh, a burgeoning middle class in India and growing merching age population in the coming years, would boost direct selling industry. He said the mamber of direct sellers in the country would go up from 6 million at present to 18 mil-



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lion by 2005. Organised players such as Amway Tupperware. Oriflame, Herbalife and others, dominate the industry with a market share of nearly 90%. Experts see huge potential for growth for these companies in particular in the coming years.

Rajat Banerji, co-chair of FICCI's

#### PHENOMENAL GROWTH

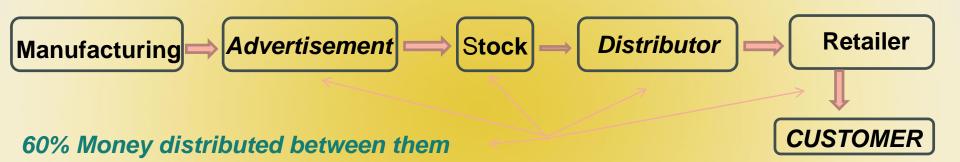
- In 2013, the size of direct selling industry was estimated at \$ 180 billion globally. Asia accounts for 40% of the pie, followed by North and South America with 20% each, and Europe with 15%.
- US, Japan and China are the biggest direct selling markets. Even countries like Mexicio and Brazi, which have a much smaller population than india, the size of the industry is several times more.
- In 2013, the size of direct selling industry in India was estimated at Rs7,200 crore, which is projected to grow to Rs64,000 crore by 2025
- Wellness & personal care products and cosmetics dominate the direct selling industry in India and globally
- Organised players such as Armway, Oriffame, Tupperware, Herbalde, Hindustan Unilever Network, and others account for 90% of the direct selling industry in India.

direct selling committee, said that in terms of numbers, the direct selling industry in India has a huge growth potential. "The penetration of direct selling industry in India is very low. It is more or less limited to cities. There is a huge market waiting to be tapped, which is where the potential is." Hanerii said.

However, direct selling companies are wary of regulatory issues, which they say arise because the authorities are unable to distinguish them from chit fund companies. The arrest of Amway India CEO William Pinckney over charges of financial irregularities earlier is a case in point. There's a lack of clarity. We do not take any money from members. The business is based entirely on commissions. This is why we are working with the government for an amendment to The Prize Chits and Money Circulation Schemes (Banning) Act., Baneril said.

Klaborating on the contentions issue, Bejon Misra, a member of the PICCI taskforce, said "You invite entrepreneurs to invest in India. When they do and grow, they realise that laws are not on their side. You give them a license to do business but then you tell them that it's not ethical."

#### Difference b/w traditional marketing and direct selling



#### TRADITIONAL MARKETING



60% Money distributed between you

**DIRECT SELLING** 

#### About Us...

New



- New is a fastest growing pharmaceutical company with extensive proficienc y in the field of developing, manufacturing and commercializing Ayurvedic M edicines, Cosmetics, Nutraceuticals & Food products with an absolute focus on product quality and customer satisfaction.
- We, at New World Creations company, offer a range of services not only ma nufacturing and Marketing of Pharmaceutical products but also covering the licensing and regulatory hurdles involved in registering products for the Market.
- The world is full of opportunities, anywhere & anytime one can find a new o
  pportunity. But those opportunities, which we should call it as "Its Amazing
  Opportunity", are very rare and hard to recognize.
- Our team of expert regularly moniters the market and propose which attract s you very much. We also gives right trading ideas to our customers for their bright future and get lifetime income. We have well experienced team, who are very kind and maintains a smooth customer relationship.

#### **Vision**



To help people live a life of economic independence on their own terms.

#### **Mission**

To grow to a global scale and become the benchmark in direct selling.

With the vision of becoming open wallet (bank) and to provide lots of services in financial and ecommerce business in near future.

Through our b2b module we increase the independent earner through out India and in future abroad also.

To provide all necessary transactions in one platform



# Why Choose Us.. Easy to **Fast Transactions Operate** 100% Assurance Security



#### **Our Product Category**

New







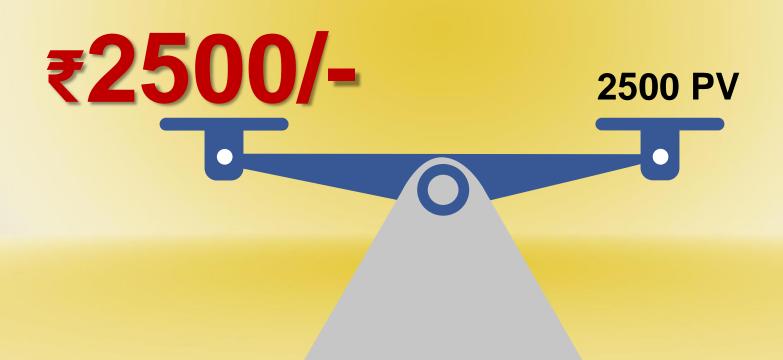


AND QUALIFIED FOR 4 TYPES OF INCOME

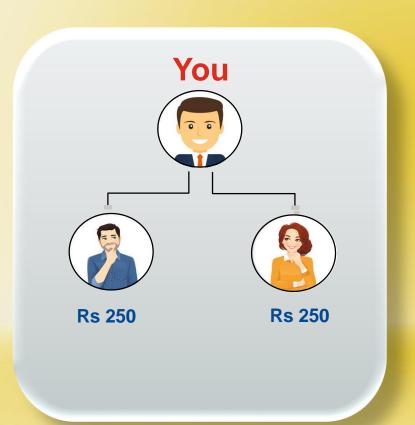
### Types Of Income



#### Start - Up Cost



#### **Direct Referral**



Direct Referral

₹250

## Rank Income

Sr. No.	<u>Rank</u>	<u>Condition</u>		Income
		Self Business	Team Business	<u>Income</u>
1	Silver	2500 PV		20%
2	Gold	10000 PV	25000 PV	8%
3	Pearl	10000 PV	1 Lakh PV	5%
4	Platinum		5 Lakh PV	2.5%
5	Ruby		20 Lakh PV	2%
6	Sapphire		70 Lakh PV	1.5%
7	Emerald		2.5 Cr PV	1%
Total Distribute				40%

## Royalty Income

63				
	<u>Sr. No.</u>	<u>Rank</u>	<u>Condition</u>	Income
			<u>Team Business</u>	
	1	Diamond	7.5 Cr	3%
	2	Blue Diamond		3%
	3	Crown		2%
	4	Crown Ambassador		2%
	Total Distribute			10%

#### Award & Rewards For Limited Time

Sr. No.	PV Required	Reward	
1	5 (PV)	T - Shirt	
2	Next 10 (PV)	Lunch Box or Dinner Set	
3	Next 25 (PV)	Mixer	
4	Next 50 (PV)	Led TV	
5	Next 100 (PV)	Smart Phone	
6	Next 200 (PV)	Electric Scotty	
7	Next 500 (PV)	Bike Splendor Plus	
8	Next 1000 (PV)	Car Down Payment	
9	Next 2000 (PV)	Suv Car Down Payment	

#### **Terms & Conditions**

- 1. One Pan Card One Registration
- 2. Registration Free
- 3. Minimum withdrawal 1st Rs 1500/-, After that Rs 250/-
- 4. 24 Hours Auto withdrawal in every 15 days
- 5. KYC mandatory for withdrwal



